

Turn Your Experience into Future Career Success

If you're searching for a company that will help you build on skills-sets developed with previous employers, you've come to the right place. At Nexus, we value the diverse backgrounds, experiences and talents new people bring to their roles. Here you'll find a stimulating and challenging work environment in which to grow your career.

Nexus was founded 25 years ago on the values of communication, trust, integrity, service before price, and first-rate client care.

As our company has progressed from a small business to a multi location innovative insurance brokerage, Nexus has consistently been "ahead of the pack." And over the past six years, we've made tremendous investments in our people as we've sought to attract, develop and retain talent in roles where they can make an impact on the business, as well as grow personally and professionally. Our people are offered a wide range of benefit choices to balance their work, lifestyle and personal needs.

Most importantly we realise a remuneration package needs to be very rewarding to continue to build our team of achievers. Therefore to reach our mutual objectives we will incentivize client retention and growth.

In addition you will receive:

- Financial support until you achieve viability
- Great training
- Support from a great team of people

About Us

Nexus Risk Services is one of Western Australia's largest privately owned insurance brokers, with approximately 40 staff situated in 5 locations across the state. We offer a diversified portfolio of commercial insurance products and related services to business clients.

Over its 25-year history, Nexus has consistently seized opportunities to meet changing customer needs.

Today, Nexus is a leader in client engagement and throughout our diversified portfolio we provide guidance and advice that can lead to a better insurance management.

For those who have exceeded our criteria, the directors have established a Leadership Group within the company to help shape and drive our development, by encouraging empowerment and accountability.

The group meets regularly to discuss and action key operational and strategic issues whilst having a strong influence on day to day operations.

Are you a fit?

Are you a self starter who understands the value of client relationship and can build and manage your own portfolio of clients whilst complimenting the team?

Would you like to be rewarded for your efforts and be able to make a meaningful contribution?

Assignment

You will build relationships with Nexus' clients and external business partners by:

- Prospecting eligible business owners in the SME market
- Market insurance related services to existing and potential clients
- Foster networks to build your profile
- Continually develop your professional and technical knowledge

Key Competencies

- Builds Trust: You honor your word by doing what you say you are going to do.
- Drives for excellence: You are a continuous learner who encourages others to learn. By constantly upgrading your own work, you achieve results and outperform the competition.
- Implementation/Execution: You are good at organizing and managing multiple priorities and/or projects by using appropriate methodologies and tools.
- Problem Solving: You are a problem solver with the ability to encourage others in collaborative problem solving. Acting as both a broker and consultant regarding resources, you engage others in problem solving without taking over.

Role Essentials

- **Tier 1**
- Valid Driver's License

Role Desirables

- QPIB

Reporting Relationships

You will report to a Broking Manager.

Minimum Education Required: None

Years of Experience Required: At least 1 year

So if you've got the horsepower for this position, want to hit high standards and grow fast then send your details